# BLAKE INVESTMENT ADVISORS MULTIFAMILY ADVISORY & BROKERAGE

## 2024 Q4 SNOHOMISH COUNTY MULTIFAMILY M E T R I C S

#### 5+ UNIT PROPERTIES 2024 Q4 SALES DATA

2024 Q3 2024 Q4 +/ —

Total Sales Volume	\$81M	\$127M	+57%
Average Price/Unit	\$188K	\$244K	+29%
Average Price/SF	\$222	\$263	+18%
Average Year Built	1966	1969	+3 YR
Average Rent	\$1,894	\$1,882	-0.6%
Average Occupancy	93.5%	93.1%	-0.4%
Buildings Sold	6	9	+50%

Source: Blake Investment Advisors' Research Department, CoStar

# SNOHOMISH COUNTY OVERVIEW MULTIFAMILY PROPERTY ANALYSIS: 25+ & 5-24 UNITS 02 BIA MARKET MAKING NEWS 03

#### SNOHOMISH COUNTY OVERVIEW







6.9% VACANCY RATE



\$89,273 MEDIAN HH INCOME



\$41,126 PER CAPITA INCOME



71,568
UNITS TOTAL
INVENTORY (5+)



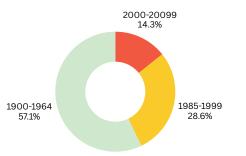
Source: Blake Investment Advisors' Research Department, CoStar

#### **SNOHOMISH COUNTY 5-24 UNIT MULTIFAMILY PROPERTY SALES ANALYSIS**

#### 2024 Q3 2024 Q4 +/-

T	otal Sales Volume	\$8M	\$11.5M	+44%
ш	Price/Unit	\$161K	\$241K	+50%
Z A G	Price Per Sq Foot	\$202	\$257	+22%
VE!	Year Built	1955	1962	+7 YR
⋖		,		

#### 2024 Q4 TRANSACTIONS BY YEAR BUILT

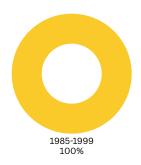


	# Sales	Avg Price/ Unit	Avg Price/SF
2010+	0	-	-
2000-2009	1	\$200K	\$175
1985-1999	2	\$317K	\$290
1965-1985	0	-	-
1900-1964	4	\$213K	\$262K

#### **SNOHOMISH COUNTY 25+ UNIT MULTIFAMILY PROPERTY SALES ANALYSIS**

		2024 Q3	2024 Q4	+/-
Total Sales Volume		\$73M	\$116M	+59%
VERAGE	Price/Unit	\$243K	\$257K	+5.7%
	Price Per Sq Foot	\$261	\$282	+8%
	Year Built	1990	1993	+5 YR
⋖				

#### 2024 Q4 TRANSACTIONS BY YEAR BUILT



	# Sales	Avg Price/ Unit	Avg Price/SF
2010+	0	-	-
2000-2009	0	-	-
1985-1999	2	\$257K	\$282
1965-1985	0	-	-
1900-1964	0	-	-

#### TOP SALES BY PRICE/UNIT



**Stonemeadow Farms** 

23028 27th Ave SE, Bothell Sold for \$93.1M 280 units, \$332K/Unit \$352/SF, Built in 1999



Lynnwood 5

4721 194th St SW, Lynnwood Sold for \$1.6M 5 units, \$320K/Unit \$344 SF, Built in 1994



**Mountlake Terrace 7** 

21220 52nd Ave W Sold for \$2.23M 7 units, \$318K/Unit \$321/SF, Built in 1962



**Monroe Townhomes** 

341 W Elizabeth St, Monroe Sold for \$1.89M 6 units, \$314K/Unit \$235/SF, Built in 1990



**Cascade View** 

113-115 W Casino Rd, Everett Sold for \$2.6M 13 units, \$200K/Unit Built in 2001



**Granville Apartments** 

17816 44th Ave W, Lynnwood Sold for \$1.14M 6 units, \$190K/Unit \$316/SF, Built in 1962

### **BIA MARKET**

## **MAKING NEWS**



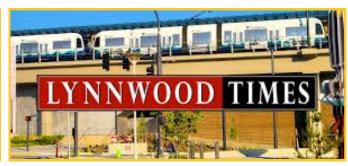
Snohomish County Council approves 4% property tax hike despite public opposition

**READ MORE** 

## PUGET SOUND BUSINESS JOURNAL

Homebuyers and builders flock to fast-growing Snohomish County city

**READ MORE** 



Hundreds speak out against proposed 8% property tax increase in Snohomish County

**READ MORE** 

Interested in receiving a complimentary, confidential evaluation of your apartment building?

Call us or Email us: info@blakeia.com, 206.618.2207

## Apartment Experts:

Gabe Blake Managing Director

206.618.2207

gabe@blakeia.com

Josh Blake

**President & Designated Broker** 

206.619.3719

josh@blakeia.com

**GIVE US A CALL** 

**VIEW OUR CURRENT LISTINGS** 





Blake Investment Advisors exclusively concentrates on apartment owners, apartment properties, and the apartment markets in Washington State. The firm offers multifamily advisory services and brokerage expertise for apartment investors.

The exclusive focus of the platform results in an efficient marketplace dedicated to apartments, enabling the firm to gather data, provide practical research, and implement innovative marketing strategies, all aimed at delivering optimal value for apartment owners.

#### 100% FOCUS ON MULTIFAMILY

At BIA, our unwavering commitment to multifamily real estate sets us apart. Every facet of our resources, technology, personnel, and relationships is devoted solely to the multifamily arena. We eliminate distractions, ensuring that our clients receive the most focused and relevant guidance without any dilution from unrelated ventures.